

26 February 2019

**Buy**

Price  
RM1.65

Target Price  
RM1.85

Bloomberg code  
RCE MK

Equity | Malaysia | Non-Bank Financials  
**Flashnote**

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# RCE Capital

## 3Q19 results in line

### Financial Highlights

FYE to March (RMm)	2016	2017	2018	2019F	2020F
Operating income	112.4	126.4	171.7	188.3	202.1
Net profit	36.2	39.6	78.9	88.7	90.5
EPS (sen)	10.1	11.0	22.0	24.7	25.2
EPS growth (%)	189.3	9.3	99.5	12.3	2.1
Net DPS (sen)	5.3	14.0	3.0	6.7	6.8
Net yield (%)	3.2	8.5	1.8	4.0	4.1
PER (x)	16.3	15.0	7.5	6.7	6.5
PB (x)	1.0	1.3	1.3	1.1	1.1
ROE (%)	5.8	7.7	17.6	18.5	16.9

Source: Company, KAF

- We reiterate our Buy recommendation on RCE Capital (RCE) with an unchanged target price of RM1.85 based on our GGM valuation.
- RCE recorded a net profit of RM72m in 9M19, +10% yoy, making up 79% of our full-year net profit forecast of RM91m for FY19F. We maintain our full-year net profit forecast of RM91m for FY19F.
- No dividend declared in 3Q19. A dividend per share of 4.0 sen (19% of payout) was declared in 2Q19. RCE has a dividend policy with the payout ratio in the range of 20-40% of its net profit. We estimate DPS to be 7.1 sen for FY19F as we assume the same payout ratio of 27% in FY18.
- The group reported 6% yoy operating income growth in 9M18, which trails 10% full-year growth in FY18. The income growth is mainly due to income growth in the consumer financing (CF) segment.
- The growth of its operating income is in line with the growth in its receivables (6% yoy). Management has stated that it would remain committed to maintaining its fast turnaround time in processing applications, assisted by innovative technologies, and streamlining its internal processes. However, its main focus is still ensuring quality growth in its loans and receivables. All things considered, we expect its receivables to grow in the range of 5-7% in FY19-20F.
- RCE's annualised lending yield stood at 17.0% (3Q18: 17.3%) while its annualised funding cost stood at 5.7% (3Q18: 5.6%). Consequently, its annualised lending spread stood at 11.3% (2Q18: 11.7%). The slight contraction in its lending yield is as per our expectation, partially due to higher funding costs from the overnight policy rate (OPR) hike earlier this year.
- RCE's NPL ratio stood at 4.1%. This is slightly lower against the previous quarter where the NPL ratio was at 4.3%. The improvement in the NPL ratio is due better in asset quality. Its NPL declined c.2% QoQ while its receivables only grew marginally by c.1% QoQ.
- RCE's average cost-to-income (CTI) ratio stood at 22.9%, -2ppts yoy. Lower average CTI was a result of marginal improvement in NIM i.e., only +5% yoy (3Q18: +11% yoy).
- RCE's coverage ratio stood at 180%. This is higher by c.2ppts as compared with its latest FY. This is expected as the management practices stringent risk management and prudent provisioning policy. The coverage ratio is much higher compared with banks. Banks' coverage ratio stood at 98% in December 2018. We believe that its high coverage ratio is justified as consumer financing is unsecured in nature with no collateral.

Table 1: Quarterly trends

Year to 31 March	Sep-17	Dec-17	Mar-18	Jun-18	Sep-18	Dec-18	% chg		Cumulative			KAF	
RM m	2Q18	3Q18	4Q18	1Q19	2Q19	3Q19	qoq	yoy	9M18	9M19	% chg	2019F	9M/F
Interest and fee income	62	64	63	63	65	67	3%	5%	183	195	7%	268	73%
Interest expense	(17)	(17)	(18)	(19)	(19)	(20)	3%	17%	(51)	(58)	13%	(78)	74%
<b>Net interest and fee income</b>	<b>45</b>	<b>47</b>	<b>45</b>	<b>45</b>	<b>46</b>	<b>47</b>	<b>3%</b>	<b>0%</b>	<b>131</b>	<b>137</b>	<b>5%</b>	<b>190</b>	<b>72%</b>
Non-interest income	4	2	3	4	4	4	6%	146%	9	12	34%	12	93%
<b>Operating income</b>	<b>49</b>	<b>49</b>	<b>48</b>	<b>48</b>	<b>49</b>	<b>51</b>	<b>3%</b>	<b>5%</b>	<b>140</b>	<b>149</b>	<b>6%</b>	<b>202</b>	<b>74%</b>
Operating expenses	(12)	(10)	(11)	(11)	(11)	(12)	8%	15%	(31)	(33)	9%	(44)	75%
<b>Underlying profit</b>	<b>37</b>	<b>38</b>	<b>38</b>	<b>37</b>	<b>39</b>	<b>39</b>	<b>2%</b>	<b>3%</b>	<b>109</b>	<b>115</b>	<b>6%</b>	<b>158</b>	<b>73%</b>
Provisions	(7)	(8)	(8)	(6)	(7)	(4)	-47%	-54%	(22)	(18)	-20%	(38)	46%
Exceptionals	0	0	0	0	0	0	nm	nm	0	0	na	na	na
<b>Pre-tax profit</b>	<b>30</b>	<b>30</b>	<b>30</b>	<b>31</b>	<b>31</b>	<b>35</b>	<b>13%</b>	<b>18%</b>	<b>87</b>	<b>98</b>	<b>12%</b>	<b>120</b>	<b>82%</b>
Taxation	(8)	(7)	(7)	(8)	(8)	(10)	32%	46%	(22)	(26)	20%	(29)	89%
<b>Net profit</b>	<b>22</b>	<b>23</b>	<b>23</b>	<b>23</b>	<b>23</b>	<b>25</b>	<b>7%</b>	<b>10%</b>	<b>66</b>	<b>72</b>	<b>9%</b>	<b>91</b>	<b>79%</b>

Source: Company, KAF

# Disclosure Appendix

## Recommendation structure

**Absolute performance, long term (fundamental) recommendation:** The recommendation is based on implied upside/downside for the stock from the target price and only reflects capital appreciation. A Buy/Sell implies upside/downside of 10% or more and a Hold less than 10%.

**Performance parameters and horizon:** Given the volatility of share prices and our pre-disposition not to change recommendations frequently, these performance parameters should be interpreted flexibly. Performance in this context only reflects capital appreciation and the horizon is 12 months.

**Market or sector view:** This view is the responsibility of the strategy team and a relative call on the performance of the market/sector relative to the region. Overweight/Underweight implies upside/downside of 10% or more and Neutral implies less than 10% upside/downside.

**Target price:** The target price is the level the stock should currently trade at if the market were to accept the analyst's view of the stock and if the necessary catalysts were in place to effect this change in perception within the performance horizon. In this way, therefore, the target price abstracts from the need to take a view on the market or sector. If it is felt that the catalysts are not fully in place to effect a re-rating of the stock to its warranted value, the target price will differ from 'fair' value.

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